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**The First 90 Days Summary**

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Introduction: The First 90 Days The actions you take during your first few months in a new role will largely determine whether you succeed or fail. Every successful career is a series of successful assignments, and every successful assignment is launched with a successful transition.

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or promoted, it takes approximately 6. Strategies for Accelerating Transitions. Take a break before the transition to ...

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days in a new role are successful. Watkins experience is even that the break-even point is reached 40% faster when the principles in this book are respected. If you are planning to change jobs, this is a must-read.

**The First 90 Days - M.Watkins**

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**(summary) | MudaMasters**

The First 90 Days – Michael Watkins.  
October 2010

[www.blueiceconsulting.co.uk](http://www.blueiceconsulting.co.uk) 1. The First 90 Days. This is a summary of the book 'The First 90 Days' by author Michael Watkins. It has been created it to help people to gain fast access to

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the key points within Michael's book, and is in line with the other learning solutions available on the Agora web site, providing pragmatic, clear, workable, simple solutions.

**The First 90 Days - Next Level  
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## Get Free The First 90 Days Summary Ebook M Watkins

The First 90 Days is a field guide for anyone undergoing professional transition. Through an eminently practical approach, it builds out a map for your first 90 days in a new role (whether that entails a promotion, a geographic move, or a lateral transition into a new company).



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## **The First 90 Days Book Summary by Michael Watkins**

Another thing I like about the The First 90 Days is that it builds a common vocabulary and simple mental model for looking at your situation and focusing on what's important: The

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type of transition you're in using the STARS model: start-up, turnaround, realignment, or sustaining success. The agenda ...

## **Book Summary: The First 90 Days - Sources of Insight**

1-Page PDF Summary of The First 90

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In The First 90 Days, Harvard Business School professor Michael Watkins presents a road map for taking charge in the first 90 days of a new executive position. The first days

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in a new position are critical because small differences in actions can have a huge impact on long-term results.

## **The First 90 Days | Michael Watkins | Soundview Summary**

The true purpose of the first 90 days is to build personal credibility and new

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positive momentum in the organization. New leaders usually increase their credibility if they are:

- Demanding but can be satisfied;
- Approachable but not familiar;
- Determined but reasonable; Focused but flexible; Executive but don't cause too big shocks

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**The first 90 days are crucial to  
success at any new job ...**

The First 90 Days is basically a survivor's guide for leaders in how to hit the ground running when they start a new job. Rather than "sink or swim", it's a systematic way to survive and

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thrive in your new role.

## **Cheat Sheet for The First 90 Days - Sources of Insight**

Summary of The First 90 Days by Michael D. Watkins by Instaread is a summary and analysis of the book that details the main takeaways, and the



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author's style and credentials. This summary, in itself, provides useful information for anyone embarking on a new job, and will help the reader decide if the book is worthy.

**Summary of the First 90 Days: By  
Michael D. Watkins ...**

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Gain massive momentum in the first 90 days of any career transition and set yourself up for success! The first few months of any career transition—be it a promotion, a new job or a lateral transfer—are critical and can determine if you succeed or fail in the new role.

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## **Download The First 90 Days summary - Readinggraphics**

Failure to create momentum in the first 90 days virtually guarantees an uphill battle for the rest of an executive's tenure. The first 90 days will equip you with strategies and tools to get up speed faster & achieve more sooner.

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This summary will show you how to diagnose your situation & understand its challenges & opportunities.

## **The First 90 days - SlideShare**

“I view all of those as transitions,” says Michael D. Watkins, co-founder of leadership development company

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Genesis Advisers and author of “The First 90 Days: Proven Strategies for Getting ...

## **How to Ace Your New Job in the First 90 Days**

The First 90 Days is now one of my favorites, right up there with

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Leadership 2.0 (a must-read for leaders). This book is a great and practical guide to help any leader transition into a new job, position, and organization within 90 days (a critical timeframe to be considered as hitting the ground running).

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## **The First 90 Days: Critical Success Strategies for New ...**

“The First 90 Days and its digital counterpart serve as valued resources for leaders just stepping into a critical new role—when first impressions matter so much, and every word or deed can tip the scale of public

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opinion.”

## **The First 90 Days: Proven Strategies for Getting Up to ...**

The First 90 Days by Michael D. Watkins is one of those game changing books. The idea behind this book, as the title suggests, is that the



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first 90 days that you spend in a new position or a new job will set the tone and determine your success for the rest of your time in that role.

The world's most trusted guide for

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leaders in transition Transitions are a critical time for leaders. In fact, most agree that moving into a new role is the biggest challenge a manager will face. While transitions offer a chance to start fresh and make needed changes in an organization, they also place leaders in a position of acute

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vulnerability. Missteps made during the crucial first three months in a new role can jeopardize or even derail your success. In this updated and expanded version of the international bestseller *The First 90 Days*, Michael D. Watkins offers proven strategies for conquering the challenges of

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transitions—no matter where you are in your career. Watkins, a noted expert on leadership transitions and adviser to senior leaders in all types of organizations, also addresses today's increasingly demanding professional landscape, where managers face not only more frequent transitions but also

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steeper expectations once they step into their new jobs. By walking you through every aspect of the transition scenario, Watkins identifies the most common pitfalls new leaders encounter and provides the tools and strategies you need to avoid them. You'll learn how to secure critical

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early wins, an important first step in establishing yourself in your new role. Each chapter also includes checklists, practical tools, and self-assessments to help you assimilate key lessons and apply them to your own situation. Whether you're starting a new job, being promoted from within,

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embarking on an overseas assignment, or being tapped as CEO, how you manage your transition will determine whether you succeed or fail. Use this book as your trusted guide.

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The authors address the crucial differences between the private and public sectors. This concise, practical book provides a roadmap to help new government leaders at all levels accelerate their transitions.

Your next professional move can

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make or break your career. Are you ready? In business, especially today, you are only as successful as your next career transition. Do well, and you'll be on the fast track to even more challenging roles. Fail, and you could irreparably harm your career--and your organization. In his international

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bestseller *The First 90 Days*, transition guru Michael D. Watkins outlined a set of basic principles for getting up to speed quickly in new professional roles. Since that book was published Watkins has worked with thousands of leaders, helping them to accelerate their transitions. These leaders posed

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challenging questions on how to apply the basic principles in real-life situations. The truth that emerged: the First 90 Days framework can be applied in every transition, but the way you apply it is entirely different when you have been promoted to a higher level than it is when you are joining a

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new organization or taking a role in a different country. Master Your Next Move answers a distinct need, focusing on the most common types of transitions leaders face and the unique challenges posed by each. Based on years of research, and now with a new introduction, this indispensable book

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explores eight crucial transitions virtually everyone encounters during their career, including promotion, leading former peers, onboarding into a new company, making an international move, and turning around a business in crisis. With real-world examples and many practical models

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and tools, Master Your Next Move is your guide to surviving and thriving as you make your next move . . . and every one after that.

This Harvard Business Review collection, featuring the work of celebrated author and advisor Michael

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D. Watkins on leadership transitions, includes the international bestseller *The First 90 Days, Updated and Expanded* as well as the 2012 Harvard Business Review article, "How Managers Become Leaders."

*The First 90 Days, Updated and*

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Expanded: Proven Strategies for  
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(Disclaimer: This is NOT the original  
book. If you're looking for the original  
book, search this link:

<http://amzn.to/2hZfZkT>) Transitions



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often pose bigger challenges than you will ever face, *The First 90 Days, Updated and Expanded* walks you through what you should do to conquer the adversities and seize the opportunities to grow as a professional. *The First 90 Days, Updated and Expanded* acts as a

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guide to help you avoid from feeling overwhelmed during a transition. Missteps at the start of your role transition can be detrimental to your career and learning how to act in each scenario will help you secure early and much-needed wins to accelerate your professional growth. Transitions are

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tough but not impossible to conquer and with this book, you will know exactly how to tame the beast and excel in your organization. (Note: This summary is wholly written and published by readtrepreneur.com It is not affiliated with the original author in any way) "Once people perceive that

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change is going to happen, the game often shifts from outright opposition to a competition to influence what sort of change will occur." - Michael D.

Watkins The First 90 Days, Updated and Expanded offers you checklists, practical tools and self-assessments to ensure that you are taking in all the

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necessary information to excel in your organization during a transition. You will also be guided through every aspect of the transition scenario, tackling both common occurrences and some odd ones to help you handle every situation that may fall on your lap. Michael D. Watkins stresses the

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importance of not focusing where you are but where you want to be. It doesn't matter if you're just starting a new job or getting promoted to a big position, knowing how to handle your transition will be a key aspect to your success so it's important to be prepared. P.S. The First 90 days is an

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extremely useful book that will help you have a better grasp of any situation that may be presented during your transition. It's designed to make you better so you can reach the top faster. The Time for Thinking is Over! Time for Action! Scroll Up Now and Click on the "Buy now with 1-Click"

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"Whether you're going for that promotion, looking to jump ship, or change careers entirely, Michael

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Watkins' Your Next Move is a book you'll want to read." So starts the positive review of Your Next Move on the influential 800 CEO Read website. It's true that all leaders--no matter how seasoned--need guidance through the professional changes that define a career. In fact, transitions into new

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roles are the crucibles in which leaders get their toughest tests, and they're the defining factor in professional careers today. Yet far too often, leaders fail to transition effectively into new roles. The resulting costs are high, for individual careers and for organizations. In *Your Next Move*,

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leadership-transition guru Watkins shows how you can survive and thrive in all the major transitions you will face during your career-including promotions, leading former peers, onboarding into a new organization, making an international move, or turning around or realigning an

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organization. With real-life examples and case studies, Watkins illustrates the defining hurdles associated with each type of transition. He then provides the insights, strategies, and tools you'll need to accelerate through these crucial turning points and continue moving up in your career.

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The necessary complement to the author's bestselling guide *The First 90 Days*, which has been translated in more than 20 languages worldwide, *Your Next Move* offers the keen observations, tried-and-true management wisdom, and practical good sense Watkins is renowned for.

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It's a vital resource for any manager or executive seeking to maintain career momentum. To quote the reviewer from above: "It's not just about "moving" but about what happens when those actions are taken.

Success or failure are the two options, and which option you emerge with will

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determine what happens going forward. Watkins' book definitely has the research and insight to equip you for the better of the two paths."

"The ultimate all-in-one guide to becoming a great leader."—Daniel Pink  
From the creator and host of The



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Learning Leader Show, “the most dynamic leadership podcast out there” (Forbes) that will “help you lead smarter” (Inc.), comes an essential tactical guide for newly promoted managers. Every year, millions of top performers are promoted to management-level jobs—only to

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discover that the tactics that got them promoted are not the tactics that will make them effective in their new role. In *Welcome to Management*, Ryan Hawk provides practical, actionable advice and tools designed to ensure that transition is a successful one. He presents a new actionable three-part

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framework distilled from best practices drawn from in-depth interviews with over 300 of the most forward-thinking leaders around the world, as well as his own professional experience going from exceptional individual producer to new leader. Learn how to: • lead yourself: build skills and earn

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credibility. Compliance can be commanded, but commitment cannot. People reserve their full capacity for emotional commitment for leaders they find credible, and credibility must be earned. • build your team: develop a healthy and sustainable culture of mutual trust and respect that creates

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cohesion. This includes effective hiring and firing practices. • lead your team: set a clear strategy and vision for your team, communicate effectively, and ultimately drive the results the organization is counting on your team to deliver. Through case studies, hundreds of interviews, and personal

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stories, the book will help high performers make the leap from individual contributor to manager with greater ease, grace, courage, and effectiveness. Welcome to management!

This Harvard Business Review

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collection features the best in leadership transitions from celebrated author and advisor Michael D. Watkins. Watkins, who has worked for decades guiding senior leaders into new roles to help them and their organizations succeed, is the author of the international bestseller *The First*

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90 Days. With more than 400,000 copies sold worldwide and published in more than 25 languages, the book has become the standard reference for leaders in transition. In addition to the full digital edition (ebook) of The First 90 Days, this collection includes digital editions of Watkins' other popular



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works: Your Next Move, which guides professionals through the most common career transitions; Shaping the Game, on how to lead effective negotiations; and his 2012 Harvard Business Review article, “How Managers Become Leaders.” Watkins, whose ideas have guided some of the

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world's best leaders through successful transitions, is the chairman of leadership development consultancy Genesis Advisers. Drawing on the perfect combination of research and hands-on experience, he has spent the last two decades working with leaders—both corporate

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and public—as they transition to new roles, negotiate the future of their organizations, and craft their legacy as leaders. He was previously a professor at the Kennedy School of Government at Harvard, Harvard Business School, INSEAD in France, and IMD in Switzerland.

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In a working life of 35 years, a manager can expect to make at least 10 job changes - or transitions - where the demands for rapid business delivery and effective leadership will only increase with each new job. According to recent research, over 25

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per cent of new leaders appointed from within fail within 18 months; the figure is closer to 40 per cent for new leaders appointed externally. The cost of this rate of failure is high, ranging from financial to performance to organizational disruption. This book identifies the sources of these failures

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and how to overcome them. The authors show that, whether the new leader has arrived as an external appointment or has been promoted internally, the experiences can be divided into three phases: Arriving, Surviving and Thriving. By analysing the different features of the leader's

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experience at each of these stages, the authors are able to provide a strategy for leaders to take charge and succeed in their new roles.

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